



SOUTHEAST MICHIGAN CHAMBER OF COMMERCE

2026 SEPTEMBER ISSUE

9.24.2026

SMCC Chamber Pulse – 2026 Edition – Volume 4



About SMCC

The Southeast Michigan Chamber of Commerce delivers a completely different chamber experience. We intentionally built a modern platform that gives businesses of all sizes access to advanced resources, powerful relationships, and real opportunities to grow their business and bottom line. From hosting some of the largest networking events in the state to offering exclusive one-on-one consulting, we are redefining what a chamber can be - and that is why we are the fastest-growing chamber in Michigan.

Our Team



John Johnson

CEO



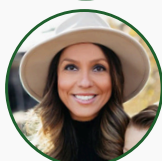
John Long

COO



Maria A. Polsinelli

Vice President



Melanie Todaro

Chamber Admin



Corene Grillo

Business Development



Sarah LaForge

*St Clair County
Ambassador*

TODAY'S ITINERARY

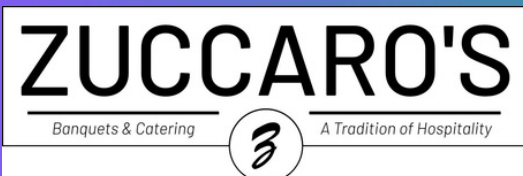
All Event Details are Estimated

Thursday, September 24

- | | |
|-------------|--|
| 10 AM | Doors Open |
| 10-11:30 AM | Networking |
| 10:30 AM | VIP Meet & Greet with Joique Bell |
| 10:30 AM | Chamber Chat Live NewsDesk |
| 11:15 AM | Guests Seated |
| 11:30 AM | Program Starts
Opening Remarks with John Johnson |
| 11:35 AM | National Anthem by Landon Gray
Chamber Updates with John Long |
| 11:40 AM | Guest Speakers:
SMCC Endorsed Candidates |
| 12 PM | Lunch is Served |
| 12:15 PM | Charitable Giving Sponsored by:
National Christian Foundation |
| 1 PM | Program Ends |



THANK YOU TO OUR HOST FOR TODAY'S EVENT!



46601 Gratiot Ave,
Chesterfield Township
MI 48051

EVENT SPONSORS

Without these organizations, this day wouldn't be possible.
They have our gratitude.





**SOUTHEAST
MICHIGAN**
CHAMBER OF COMMERCE

GOVERNMENT RELATIONS SERVICES

Municipal, state and federal support

Building Communities. Building Relationships. Building Your Business.

SMCC BUSINESS SERVICES

GOVERNMENT RELATIONS & BUSINESS NAVIGATION

Contracting, advocacy and regulatory support across every level of government.



Government can create major opportunities, but its processes can be complex.

SMCC helps businesses pursue public-sector opportunities, communicate with government leaders and overcome regulatory roadblocks.

Services are provided directly by SMCC and through a select network of trusted preferred partners.

01

GOVERNMENT CONTRACTING & PROCUREMENT SUPPORT



Competing for government work requires more than finding an RFP. We help businesses identify required registrations, certifications and qualifications. We interpret solicitation requirements and help prepare complete, compliant responses. When procurement rules permit, we also facilitate appropriate connections that help businesses understand agency needs and build credibility.

02

INDUSTRY ADVOCACY & GOVERNMENT EDUCATION



Government leaders make better decisions when they understand how an industry truly works. We help businesses explain changing market conditions, operational challenges, industry nuances and emerging products or services. We then bring the right expertise into conversations with the appropriate public officials.

03

ZONING, LAND USE & ORDINANCE ASSISTANCE



Opening, expanding or modifying a property often involves a complex approval process. We help businesses navigate rezoning, variances, land use approvals, signage, driveways, drive-throughs, patios and other improvements. We also identify the correct departments, requirements, hearings and next steps.

04

LICENSING, PERMITTING & REGULATORY NAVIGATION



Licenses, permits, certificates of occupancy, inspections and agency approvals can create costly delays. We clarify requirements, organize the process and connect businesses with the right government offices and trusted professionals. We also help address roadblocks before they stall an opening, expansion or project.

Facing a government-related challenge?

Contact SMCC to discuss the right path forward.



586-649-8185



info@semchamber.org



semchamber.org

**BUILDING
COMMUNITIES.
BUILDING
RELATIONSHIPS.
BUILDING
YOUR BUSINESS.**

VIP MEET-AND-GREET

VIP Meet & Greet: For Silver Sponsors & Above!

One of the most exclusive perks of Silver Sponsorship and above is access to our VIP Meet & Greet – an intimate, pre-luncheon experience that puts you face-to-face with some of the most recognizable names in sports, entertainment, and public life.

While hundreds of attendees fill the main event, VIP Event Sponsors and Corporate Sponsor Members enjoy a private networking setting where real conversations happen, photos are taken, and connections are made. It's one of the most talked-about elements of every SMCC luncheon, and it's exclusively reserved for our top-tier sponsors and guests.

Today's VIP Joique Bell



Joique Dewayne Bell Jr. is a former professional American football running back who found his greatest success as a versatile offensive weapon for the Detroit Lions from 2011 to 2015. Before entering the NFL as an undrafted free agent in 2010, Bell put together a legendary collegiate career at Wayne State University, where he won the prestigious Harlon Hill Trophy in 2009 as the top player in NCAA Division II and had his No. 5 jersey retired.

Though his early career included brief stints with multiple NFL franchises, he truly broke out in Detroit, providing a powerful rushing attack and excellent pass-catching ability out of the backfield. Over his professional career, Bell amassed 2,241 rushing yards, 22 rushing touchdowns, and caught 162 passes for 1,638 yards and a touchdown, cementing his legacy as a homegrown favorite for Michigan football fans.

CHAMBER CHAT LIVE!

Episode 6 is **FILMING RIGHT NOW!**

Look around the room and you'll see lights, camera, action!



Hosted by
Josh Landon



Sponsored By:



CHECK OUT PAST EPISODES!



Production by

hunch free

Want to be featured in next episode?

Contact: John Long

johnlong@semchamber.org



SOUTHEAST
MICHIGAN
CHAMBER OF COMMERCE

BUILDING COMMUNITIES. BUILDING RELATIONSHIPS. BUILDING YOUR BUSINESS.



OUR

★ ENDORSEMENTS ★

2026 GENERAL ELECTION

Principled Leadership for a Stronger Michigan

STATEWIDE EXECUTIVE OFFICES

- ★ **CONGRESSMAN JOHN JAMES**
FOR GOVERNOR, STATE OF MICHIGAN
- ★ **MACOMB COUNTY CLERK ANTHONY FORLINI**
FOR MICHIGAN SECRETARY OF STATE
- ★ **EATON COUNTY PROSECUTOR DOUG LLOYD**
FOR ATTORNEY GENERAL, STATE OF MICHIGAN

U.S. SENATE

- ★ **MIKE ROGERS**
FOR U.S. SENATE

U.S. HOUSE OF REPRESENTATIVES

- ★ **CONGRESSWOMAN LISA MCLAIN**
FOR REELECTION, 9TH CONGRESSIONAL DISTRICT
- ★ **CHRISTINA HINES**
FOR 10TH CONGRESSIONAL DISTRICT
- ★ **MIKE BOUCHARD**
FOR 10TH CONGRESSIONAL DISTRICT

MICHIGAN STATE SENATE

- ★ **STATE SENATOR MICHAEL WEBBER**
FOR REELECTION, 9TH DISTRICT
- ★ **MICHELLE NARD**
FOR STATE SENATE, 10TH DISTRICT
- ★ **STATE SENATOR KEVIN HERTEL**
FOR REELECTION, 12TH DISTRICT
- ★ **STATE REPRESENTATIVE DOUGLAS WOZNAK**
FOR STATE SENATE, DISTRICT 54

MICHIGAN STATE REPRESENTATIVE

- ★ **STATE REPRESENTATIVE RON ROBINSON**
FOR REELECTION, 58TH DISTRICT
- ★ **MACOMB COUNTY COMMISSIONER SYLVIA GROT**
FOR STATE REPRESENTATIVE, 59TH DISTRICT
- ★ **STATE REPRESENTATIVE JOE ARAGONA**
FOR REELECTION, 60TH DISTRICT
- ★ **ROBERT WOJTOWICZ**
FOR STATE REPRESENTATIVE, 61ST DISTRICT
- ★ **PAM HORNBERGER**
FOR STATE REPRESENTATIVE, 63RD DISTRICT

JUDICIAL OFFICES

- ★ **CIRCUIT COURT JUDGE MICHAEL WARREN**
FOR MICHIGAN SUPREME COURT
- ★ **JIM SPAGNUOLO**
FOR CIRCUIT COURT JUDGE
- ★ **JUDGE KATHLEEN GALEN**
FOR REELECTION, 38TH DISTRICT COURT JUDGE
- ★ **DEREK BOEDECKER**
FOR JUDGE, 39TH DISTRICT COURT

LOCAL & EDUCATION

- ★ **ALLEN LEWANDOWSKI**
FOR MAYOR OF PORT HURON
- ★ **VITO STROLIS**
FOR CHIPPEWA VALLEY SCHOOL BOARD
- ★ **JARED MAYNARD**
FOR RE-ELECTION, CLINTONDALE COMMUNITY
SCHOOLS DISTRICT BOARD PRESIDENT

★ BUSINESS ★ GOVERNMENT ★ EDUCATION ★ PHILANTHROPY ★

Stronger Leaders. Stronger Communities.

SOUTHEAST MICHIGAN CHAMBER OF COMMERCE



DAYTONA

REDI MIX

**7520 23 MILE RD.
SHELBY TWP., MI 48316**

JIM PLOHG - GENERAL MANAGER
jplohg@daytonaredimix.com
Cell: 313-690-1175
Office: 586-254-2212



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HAPPY

250

FROM STATE REPRESENTATIVE
**JOE
ARAGONA**

CHARITABLE GIVING

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Since 1982, we've helped 30,000+ families mobilize \$21B for 90,000 charities. Instead of writing checks from post-tax dollars, multiply your impact by giving appreciated securities, real estate, business interests, or other non-cash assets.

Ben Fielder, Vice President,
bfielder@ncfgiving.com 419.351.4826

HEAT FOR HEROES



Heat 4 Heroes is a nonprofit organization that provides HVAC services to local veterans, firefighters, and police officers who are unable to afford heating and cooling services. Their mission is to ensure that those who have served our country can live comfortably in their homes.
heatforheroes.info/

UAW REGION 1 VETERANS



UAW Region 1 Veterans is the veterans advocacy arm of UAW Region 1, which represents local unions across eight Michigan counties – including Macomb, Oakland, and St. Clair – as well as Canada, serving more than 50,000 active members and 100,000 retirees. The Veterans committee is dedicated to providing UAW members, their families, and the broader community with the resources and support needed to champion the rights and well-being of those who have served.
region1.uaw.org

NEWAY WORKS



Neway Works is a 501(c)(3) nonprofit organization dedicated to empowering student athletes from low socioeconomic backgrounds through youth enrichment programs that foster academic success, personal growth, and leadership development. Neway Works equips young people with the real-world skills, confidence, and support needed to overcome systemic inequities, mental health challenges, and wellness barriers. newayworks.org/

THE TAMMY PATTON FOUNDATION

OVER \$1,000,000 DONATED!

Since our inception in 2019, we have facilitated over a million dollars in Charitable Giving.

Featured below are just a selection of the many local nonprofits and organizations that have received funding through SMCC and it's member businesses.

Anchor Bay High School
Ascension Hope Foundation
Association of Community, Fraternal & Veterans Organizations
Benny Freeman Inclusive Playground
Boy Scout Troop 149
Center Line Festival Foundation
Center Line High School Athletics
Center Line K9 Foundation
Chesterfield Police Honor Guard
Chesterfield Children's Halloween
Chesterfield Fire Department
Chesterfield Historical Society
Chesterfield Library Building Fund
Chesterfield Police Athletic League
Chesterfield Parks and Recreation
Chesterfield Senior Citizen Program
Chesterfield Veterans Memorial
Eastpointe ACFVO Memorial Day
Eastpointe Police Animal Con. Division
The Fallen and Wounded Soldiers Fund
Guardian Angels Medical Service Dogs
Habitat for Humanity
Harvest Time Christian Fellowship
Hix Family Foundation



Interfaith Volunteer Caregivers
Kentucky Relief Fund Association
L'Anse Creuse High School Athletics
Let Your Light Shine – Neway Works
Liberty Church Warren Community
Macomb County Warming Center
Macomb County Winter Shelter
MCREST
Michigan Anti-Cruelty Society
Michigan Veterans Foundation
New Baltimore Civic Club
New Baltimore Lions
Polish Day Parade
Preserve Independence Adult Daycare
Roseville Optimist Club
Selfridge Chesterfield Lions
Thrilla at the Villa
Turning Point
UAW Region 1 Veterans Council
Veterans Returning Home
Warren Civic Center South
Warren Educational Aquarium
Warren PD Animal Control Dog
Warren Police and Fire Benevolent
Warren Woods High School Athletics



UPCOMING EVENTS

Macomb St. Clair
MEGA CRUISE
& CAR SHOW
OF CHESTERFIELD
FORMERLY KNOWN AS "NORTH GRATIOT CRUISE"

CONTACT: DONNA WEATHERBY
DONNAWEATHERBY2@GMAIL.COM
313 510-9340

FULL DETAILS AT
CRUISEGRATIOT.COM



SATURDAY, SEPTEMBER 26, 2026 • 9AM

CRUISE GRATIOT FROM HALL TO 26 MILE!

CAR SHOW: \$2,700 IN CASH PRIZES

CORNHOLE TOURNAMENT & TAILGATE ZONE

LIVE MUSIC, VENDORS & FOOD TRUCKS

ALL PROCEEDS TO BENEFIT VETERANS

PLUS, START THE DAY WITH A SKI!

AND END IT AT OUR PARTNER EVENT!
2PM-6PM - STAHL'S MOTORS & MUSIC

CRUISE HQ: IN FRONT OF KOHL'S
5050 GRATIOT AVE, CHESTERFIELD MI 48051

CRUISE SPONSORS

TAMER FOUNDATION

Stahl's

BIGG'S

W.L.W.

Tom's Auto Glass

KOHL'S

FORD & MACOMB

BINSON'S

THE CASH EXCHANGE

ZUCCARO'S

KOHL'S

BROUGHT TO YOU BY THE SMCC

GARDNER WHITE

AccuPay

THE CASH EXCHANGE

ZUCCARO'S

KOHL'S

BROUGHT TO YOU BY THE SMCC

HELP MCREST HELP THE HOMELESS AND YOURSELF TOO!



100% OF THE PROCEEDS HELP THE HOMELESS!

Enjoy a private, special evening at the world famous:
Major sponsor of the Woodward Dream Cruise

Stahl's Motors and Music Experience
56516 N Bay Dr,
New Baltimore, MI 48051

\$85 \$150
Per Ticket Per Couple

Includes dinner, private docent-led tours, silent and live auctions, scavenger hunt and trivia games.
50/50 Raffle

BUY TICKETS



FRIDAY, OCTOBER 2 @ 6PM-9PM

ABOUT MCREST mcrest.org

- Macomb County's largest homelessness services organization
- 501(c)(3) nonprofit based at 215 S. Main Street, Mount Clemens
- TAX ID: 38-2842494
- Serves 500+ men, women, and children annually since 1988
- Provides emergency shelter, meals, and housing assistance
- Every guest receives individualized case management
- Helps guests with employment, ID procurement, and benefits



125 Cars and 8 Music Machines
• Wurlitzer Theatre Pipe Organ
• Flintstones Car
• Apollo 13 Capsule
• 1860 Stagecoach

CHRISTIAN FINANCIAL

LOCAL 10 NEWS

Temp & Rite

KIRK HUTH LANG

First Independence Bank

Groundworks

SMART

PARTNERS

In Architecture

Hank & Joann Luks

Highway AUTO PARTS

WEINGARTZ

CALLING ALL MACOMB & ST. CLAIR COUNTY VETERANS ORGANIZATIONS

Presented by



SATURDAY, SEPTEMBER 26 • 2PM-5PM

Stahl's Motors & Music Experience

56516 N. Bay Dr. (26 Mile & Gratiot Ave), Chesterfield/New Baltimore, MI



This event is a sister event of the Macomb St. Clair Mega Cruise & Car Show at 23 Mile & Gratiot - start your day at the Mega Cruise and finish it here at Stahl's!

CRUISEGRATIOT.COM

STAHLSAUTO.COM

WHAT'S HAPPENING

- Veterans Car Show
- Food Trucks on Site
- DJ Entertainment
- Stahl's Motors & Music Experience: Open & FREE to the public from 2-5pm

\$1,000 Prize to the Winning Veterans Organization!

The St. Clair County Veterans Organization with the most registered vehicles and active participants will be awarded a \$1,000 grant to support their mission.



ST CLAIR COUNTY
Chamber of Commerce



St. Clair County Chamber Launch Luncheon

Coming Soon October 2026



The Wrigley Center

318 Grand River Ave,
Port Huron, MI 48060

Networking:
11:00am-11:30am
Lunch/Program:
11:30am-1:00pm



GUEST SPEAKER

Rep. Lisa McClain

United States House of Representatives (District 9)

Congresswoman Lisa McClain represents Michigan's 9th District in the U.S. House of Representatives and serves as Chairwoman of the House Republican Conference. She sits on the House Committee on Financial Services and Education and Workforce, advancing economic growth, workforce development, and national security priorities. With more than 20 years of private-sector leadership experience, she brings strong business insight to her work on behalf of Michigan families.



Members & New Guests Welcome!

"We allow non-members to attend our events up to 2 times to provide an opportunity to see the Chamber first hand."

After attending 2 events we ask non-members to either become a member or to respectfully refrain from attending until they are prepared to pay membership dues."

Macomb St. Clair
MEGA CRUISE
& CAR SHOW
OF CHESTERFIELD

FULL DETAILS AT
CRUISEGRATIOT.COM

BROUGHT TO YOU BY THE SMCC

CONTACT: DONNA WEATHERBY
DONNAWEATHERBY2@GMAIL.COM
 313-510-8340

FORMERLY KNOWN AS "NORTH GRATIOT CRUISE"

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CORNHOLE TOURNAMENT & TAILGATE ZONE

LIVE MUSIC, VENDORS & FOOD TRUCKS

ALL PROCEEDS TO BENEFIT VETERANS

CRUISE SPONSORS

THE TAMER FOUNDATION

GARDNER WHITE
FURNITURE & MATTRESS

gatewayfiber

BINSON'S
Medical Supplies & Services

BIGG'S

Tom's Auto Glass

Stahl's

BMC Golf Carts

AccuPay

FORD of MACOMB

I.W.R.

ESTATE JEWELERS

KREATIVE

RAISING REPTILES

The Kitchen

KOH'S

THE CASH EXCHANGE

MORAN

ACCURATE

ZUCCARO'S

GRILL STATION



CHECK OUT OUR PARTNER EVENT!



- Veterans Car Show
 - Food Trucks on Site
 - DJ Entertainment
 - Stahl's Motors & Music Experience: Open & FREE to the public from 2-5pm
- STAHLSAUTO.COM**

\$1,000 Prize to the Winning Veterans Organization!

START THE DAY WITH A 5K FOR CHARITY!

CHESTERFIELD

GRAND TOTAL OF \$1,700 IN PRIZES

5K STARTS IN FRONT OF
Gardner White
 50400 Gratiot Avenue, Chesterfield, MI 48051

REGISTRATION INCLUDES:
 Event T-Shirt, Finisher Medal,
 Light Snacks and Water

\$30





**ST CLAIR
COUNTY**
Chamber of Commerce



St. Clair County Chamber Launch Luncheon

Coming Soon October 2026



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**SMCC Members
& NEW Guests are
Welcome to Attend!**

14

GUEST POLICY - We allow non-members to attend up to two different events to provide an opportunity to see the Southeast Michigan Chamber and it's affiliates firsthand.

After attending 2 maximum events we ask non-members to either join SMCC, or to respectfully refrain from attending until they are prepared to pay membership dues.*



Wednesday, October 7, 2026

Oakland County Chamber Launch Event

**Capacity for this event is set at 60 individuals*



Hosted By:
Ted Edington
Rate Financial



Meet Our Ambassador

Jeff Rasaweher



Jeff Rasaweher, a.k.a. "Farmer Jeff," is a lifelong farmer from Ohio. He currently operates a hobby beef farm in West Central Ohio. In addition to farming, he works in business development for Interactive Lighting Supply. His diverse professional background, which includes working for a national seed company and a lifelong career in sales, has helped him develop a genuine love for meeting new people.

(586) 914-8456

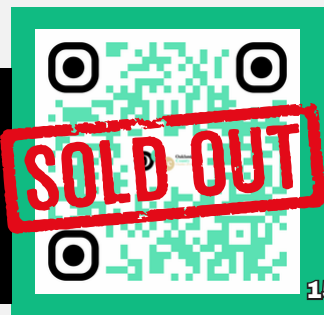


Remarks/Q&A from
John Long

COO, Southeast Michigan
Chamber of Commerce

Prioritizing growth in technology, healthcare, professional services, and advanced manufacturing, the OCCC drives regional economic development and community engagement across Oakland County's diverse and thriving business landscape.

SEMchamber.org/OaklandCountyChamber





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 Overhead Power



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for Supporting Our Small Business



SOUTHEAST
MICHIGAN
CHAMBER OF COMMERCE



586-206-5185 ~ sampreviti.com

Paid for by CTE Sam Previti, PO Box 626, Washington, 48094



RECENT EVENTS

CHARITY BOAT OUTING



From a waterfront breakfast on the shores of St. Clair Shores to a private dockside lunch on Harsens Island, the day was a perfect blend of networking, community, and unforgettable scenery – all in the name of a great cause. All proceeds after cost benefited the **SMCC Community Foundation**, making every moment on the water mean that much more.

The morning kicked off at **HOOK Waterfront Restaurant** where guests gathered for breakfast and boat launch from 9:00 AM to 11:00 AM. The energy was electric from the start – and the morning was made even more memorable when

Presenting Sponsor **Perry Johnson**, candidate for Governor of the State of Michigan, took a moment to address the crowd with a personal speech that set the tone for the entire day. Having Perry on the water with us was a highlight that had guests talking well into the afternoon.

From there, the fleet made its way across Lake St. Clair to **The Old Club** on Harsens Island for a private dockside lunch beginning at 11:30 AM. Guests enjoyed a spectacular setting before departing at 3:30 PM and making their way back to HOOK, arriving between 3:00 and 4:00 PM.

The day wrapped up in style with a VIP After Party from 4:00 PM to 8:00 PM at the home of **Rob Vargo** – a fitting close to an unforgettable day on the water.

RECENT EVENTS

BIG! ZAP ZONE RIBBON CUTTING



The Southeast Michigan Chamber of Commerce was thrilled to celebrate the official Grand Opening of **BIG! Zap Zone** in Warren with a ribbon cutting ceremony on Friday, June 26. Held at the brand new entertainment complex at 28300 Dequindre Rd., the celebration welcomed Chamber members, community leaders, and Warren Mayor Lori Stone, who joined in marking this exciting addition to the city.

Guests enjoyed lunch featuring pizza, wings, and salad, along with soft drinks and a cash bar, as they took in everything **BIG! Zap Zone** has to offer – including go-karts, axe throwing, bowling, mechanical bull riding, laser tag, mini-golf, bumper cars, an adventure park, and Rocko's, the property's gorgeous new full-service bar and grill. Every attendee received a \$20 credit to enjoy arcade games throughout the venue, giving guests a firsthand taste of the entertainment and excitement **BIG! Zap Zone** now brings to Warren.

MCREST RIBBON CUTTING



On July 22nd, **MCREST** cut the ribbon on its new permanent Men's Shelter at 215 South Main Street in Mount Clemens – a milestone years in the making. The ceremony drew over 100 guests including donors, church partners, volunteers, including State Senator Kevin Hertel, State Representative Denise Mentzer, and representatives from the offices of Congressman John James and Macomb County Executive Mark Hackel. The new Men's Shelter features 20 beds, 20 personal lockers, three showers, and two brand new bathrooms – made possible by a \$100,000 Lowe's Hometowns Project grant and a community fundraising campaign led in partnership with the Southeast Michigan Chamber of Commerce. The ribbon cutting was covered by the Macomb Daily, WDIV Local 4, and WCSX Channel 7.

RECENT WBA EVENT



Women Who Lead: An Inspiring Afternoon with Tracey Franovich, McLaren CEO



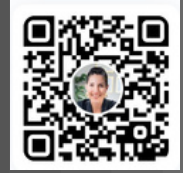
The Women's Business Alliance of the Southeast Michigan Chamber of Commerce brought together business professionals, entrepreneurs, and community leaders for its summer Networking Luncheon. The highlight of the afternoon was an inspiring address from Tracey Franovich, Healthcare CEO at McLaren, who shared her journey from bedside nurse to leading one of Macomb County's largest healthcare organizations. Her story was candid and relatable, demonstrating how leadership is built over time through persistence, difficult decisions, meaningful relationships, and the courage to keep moving forward.

Tracey reminded attendees that a title doesn't make you a leader—your character, your actions, and how you show up for others do. She encouraged women to be authentic, lead with kindness and compassion, speak up even when it may be easier to agree, and trust that “you're in the room for a reason.” Her message to take your seat at the table, use your voice, and lean on one another captured exactly what the WBA strives to create: women connecting, supporting one another, and growing together as leaders.

**CHECK OUT OUR LUNCHEON
HIGHLIGHT REEL HERE:**



IF REVENUE MATTERS THIS YEAR, THIS CONVERSATION CAN'T WAIT



IF THIS SOUNDS FAMILIAR...

- Forecasts are inconsistent.
- Sales cycles stretch longer than they should.
- Your team discounts to win.
- You are too involved in closing.
- Growth feels reactive instead of engineered.

That's not a talent problem. It's a system gap, and we should talk.

We partner with CEOs and sales leaders to build:

- Predictable pipelines.
- Disciplined sales process.
- Confident, accountable teams.

This is not sales training. This is revenue infrastructure.

SANDLER®
by Tati Botta



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go.sandler.com/tatibotta

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CHAMBER OF COMMERCE

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PEOPLE.
COMMUNITY.

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OPPORTUNITY
STARTS HERE.

NXTKey

CHAMBER WORKSPACE

POWERED BY SOUTHEAST MI CHAMBER

*Your **NXT** Space. Your **Key** Connections.*
WORK. MEET. CONNECT. GROW.

Work
Meet
Connect
Grow

A STRONGER
SOUTHEAST
MICHIGAN
STARTS HERE.

NXTKey
CHAMBER WORKSPACE
POWERED BY SOUTHEAST MI CHAMBER



SAME BUILDING AS
SMCC HQ

ONE LOCATION. MORE OPPORTUNITIES.



**NXT LEVEL
WORKSPACES**

Hot desks, dedicated
spaces & private offices



**NXT GREAT
MEETINGS**

Professional meeting
rooms for your next idea



**NXT KEY
CONNECTIONS**

Tap into the SMCC
network



**NXT BIG
OPPORTUNITIES**

A collaborative
environment



**NXT STRONGER
BUSINESSES**

Resources, relationships
and support to help
you grow

THE **NXT**
IDEAS BUILD
STRONGER
COMMUNITIES.

YOUR **NXT**
BUSINESS MOVE
STARTS WITH
KEY RELATIONSHIPS.

A SPACE
FOR WHAT'S
NXT.

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MULTI-VENDOR MARKETPLACE SELL YOUR PRODUCTS & SERVICES

Create a seller account and list your products or services for sale directly on the platform.



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Increase brand awareness, showcase your business, and attract new customers through the platform.



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Sell both physical products and business/professional services through your storefront.



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FREE CRM INCLUDED MANAGE & GROW YOUR BUSINESS

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ADVERTISING OPPORTUNITIES PROMOTE YOUR BUSINESS

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Andiamo Warren is the flagship of the Andiamo restaurant family, offering award-winning Italian cuisine, signature Milanese dishes, classic desserts, and a celebrity showroom featuring live entertainment in an intimate, upscale setting.



People Driven Credit Union is a member-owned, full-service financial institution founded in 1928, originally established as Detroit Federal Employees Credit Unions and has grown to support individuals and communities.



5 Star Outdoor is a locally owned outdoor advertising company specializing in traditional and digital billboards that deliver high-visibility, cost-effective, and customized campaigns designed to keep brands constantly in front of consumers.

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Elite Paint Home Renovations is a locally owned residential and commercial painting company serving Macomb and Oakland counties, bringing over 30 years of combined experience to deliver high-quality, long-lasting transformations.



HRPro/BenePro is a leading Michigan-based HR and benefits advisory firm that helps organizations maximize the value of their people through integrated solutions that streamline operations, reduce costs and boost engagement.



Santoro Services is a third-generation construction company founded in 2014 that serves Southeast Michigan with professional, integrity-driven construction services—including brickwork, cement work, renovations, and urban landscaping—delivering high-quality results.



Vargo Golf Company delivers a premier golf and events experience across Southeast Michigan, operating four distinctive courses—The Myth, Golden Hawk, Bruce Hills, and The Hampton—while also hosting golf leagues.



At Oasis Senior Advisors, certified advisors provide personalized support to help families find the right senior living community with confidence. Best of all, their services are always provided at no cost to seniors and their families.



The Calysto Group delivers boutique, white-glove managed IT services—spanning network security, cloud solutions, hardware design, and security audits—to keep businesses running smoothly while they focus on growth.



Heritage Vision Plans is a nationwide vision benefits provider founded in 1991, delivering affordable, customizable coverage through a network of 31,000+ providers in all 50 states while championing integrity, and community wellness.



Established in 2012, this family-owned Roseville recycling facility spans nearly five acres and is Gold Seal Certified by the Automotive Recyclers Association, specializing in high-quality salvage auto parts with a strong commitment to long-term customer trust.



Kirk, Huth, Lange & Badalamenti is a trusted Metro Detroit law firm providing strategic, cost-effective legal counsel across municipal law, real estate, education law, labor and employment, probate, and personal injury, with a strong commitment to client success.



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J&A Exterior is a state-licensed gutter company providing high-quality cleaning, repairs, guards, and seamless installations, known for its skilled team, customer-first approach, and commitment to doing every job right the first time.



Mary and Ron Lamparter are respected leaders in Michigan's defense and aerospace community, founding the Defense Corridor Center for Collaboration Synergy in Sterling Heights and championing veterans.



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Tatrabuilt is a family-owned landscaping company founded in 2016 that delivers award-winning residential and commercial services through a customer-first approach rooted in quality, integrity, and personalized care.



ACS Roofing Inc. is a Clinton Township-based contractor providing high-quality residential and commercial roofing, repairs, known for skilled craftsmanship, premium materials, and a commitment to getting the job done right.



Medstar is a not-for-profit, physician-guided EMS provider that delivers more than 190,000 emergency, critical care, and interfacility transports annually across nine Michigan counties, providing patient-centered emergency care.



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Premier Roofing and Renovations is a family-operated roofing and exterior renovation company based in Fraser, Michigan, bringing over 20 years of combined experience to residential and commercial projects throughout the region. The company specializes in roofing, siding, gutters, and insurance restoration.



Hunch Free is a full-service digital agency that helps businesses replace guesswork with strategy by combining data, technology, and creativity to deliver custom branding, marketing, design, and development solutions that drive measurable growth.

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Golling Toyota of Warren is a full-service Toyota dealership offering new, used, and certified vehicles, online buying tools, factory-trained service with OEM parts, and customer-friendly amenities—all centered on delivering a high-quality experience.



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National Christian Foundation (NCF) is a nationwide ministry that helps individuals and families give more strategically through biblically aligned charitable solutions. NCF has mobilized over \$25 billion to support 90,000+ churches, ministries, and charities.



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Green Meadows Lawnscaping, Inc. is a premier landscaping and lawn care provider serving Shelby Township, Macomb Township, Sterling Heights, Troy, and Rochester Hills, Michigan. They've built a reputation on ensuring every client receives the highest standard of care.



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Our dynamic events are unlike any other—drawing over 600 business professionals from across industries. These high-impact gatherings feature prominent guest speakers including Macomb County Executive Mark Hackel and Detroit Mayor Mike Duggan, offering unmatched insight and connections.

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Join the organization that's setting the standard for business leadership in Southeast Michigan. This is more than a chamber—it's a movement.



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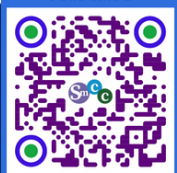
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Jim Spagnuolo

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Jim Spagnuolo brings 24 years of experience handling the full range of Circuit Court judicial responsibilities.



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Former court-appointed criminal defense attorney



Argued before the Michigan Court of Appeals



Mediator in Macomb, Oakland, and Wayne County



Founded Macomb Law Group - mentoring intern law students and attorneys, teaching them all aspects of the court system



SERVICE

To Country & Community



Jim works as a volunteer for the special needs community, non-profits, and veteran groups throughout Macomb County

Jim Spagnuolo was a US Marine. Use of this photograph does not imply endorsement by the U.S. Marine Corps



Jim@SpagnuoloForJudge.com

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JIM ★ VOTE NOV. 3, 2026 ★
SPAGNUOLO
FOR CIRCUIT COURT JUDGE

Meet Jim Spagnuolo

- Macomb County Resident, nearly 30 years
- Wife, Kelly, married 26 years, 3 children, 3 dogs
- United States Marine Corps Veteran
- Michigan State Undergraduate, Wayne State Law School
- Community Volunteer
 - ▶ 41B Veterans Treatment Court - Veteran Mentor
 - ▶ Macomb County Bar Foundation - Trustee
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CULINARY CLUB MEMBER BENEFITS



Increase Your Local Visibility

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Connect with the Business Community

Build relationships with Chamber members, businesses and community leaders.



Reach New Customers

Put your restaurant in front of an engaged Southeast Michigan audience.



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UPGRADE YOUR EXPOSURE

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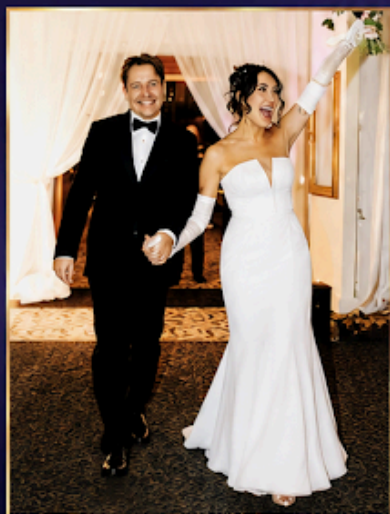
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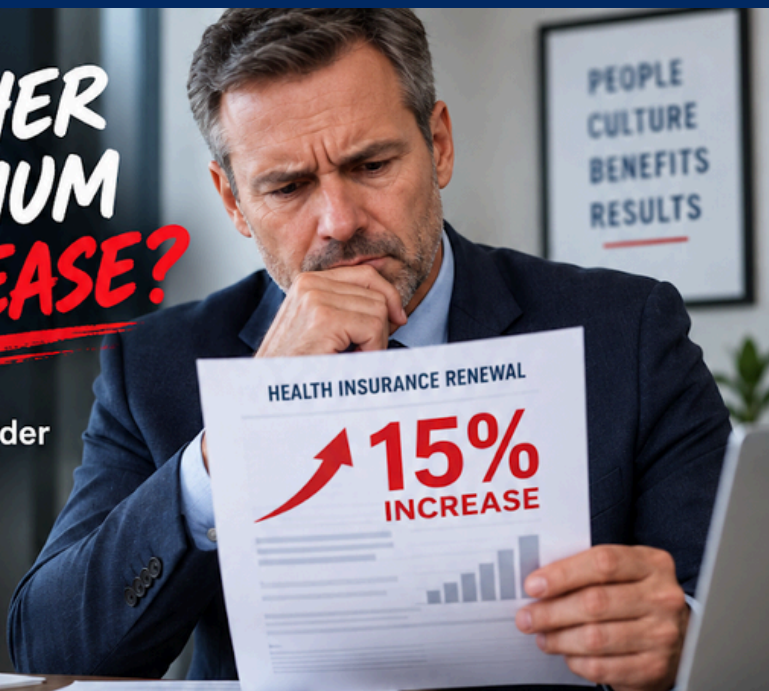


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